## **Customer Bulletin**

December 2011



### Rio Tinto Metal Powders

## Season's Greetings



Dear customers, December is already here and with this last edition of the year, RTMP would like to take the opportunity to thank all of our customers and partners, for your continued loyalty and support. From all of us RTMP, we wish you and yours a wonderful Holiday Season and a very happy New Year.

# News from Rio Tinto Iron & Titanium European Team

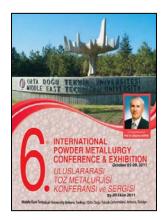


From left to right: Jurgen Vandoren, Bob Wang, Kai Hagelganz, Edita Debus, Jean-Marc Borel, Rosemarie Doell, Katrin Wiebus, Thomas Schier. Unfortunately Andreas Cichon and Philippe François were out visiting customers at the time of the picture.

RTIT GmbH is proud to announce the appointment of Mr. Jurgen Vandoren as

Customer Service Representative Metal Powders. Jurgen previously worked in similar roles for various companies, where his responsibilities were related to Customer Relationship Management, Supply Chain Management, and as key user for ERP systems. He completed his studies at Economische Hogeschool, Belgium and holds Degree in Business Administration, specialized in "Service Management". Jurgen joined the Rio Tinto Iron & Titanium GmbH team in Eschborn on September 15<sup>th</sup>, 2011 and reports to Kai Hagelganz, Manager Administration & Controlling, Do not hesitate to contact Jurgen at Jurgen. Vandoren@riotinto.com

# **Powder Metallurgy Conferences & Exhibitions**



Did you know that RTMP has participated in more than seven Int'l PM conferences and exhibitions in 2011?

Indeed, RTMP was there to met you at the PM-11 in Pune, India (Feb.), at PowderMet2011

in San Francisco, <u>USA</u> (May), at the Beijing ESSEN Welding Show in <u>China</u> (June), at the PM Conf. & Exh. in <u>Turkey</u> (Sept.), at EuroPM 2011 in <u>Spain</u> (Oct.), at PTech2011 in <u>Brazil</u> (Nov.) and also at the FPM Hagener Symposium in Germany.

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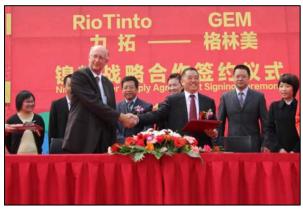
RTMP strives to provide you with all of your ferrous powder supply and technical support needs. Do not hesitate to contact your Sales Representative or your Technical Representative by region at any time;

#### For Sales:

#### **For Technical Service**

Canada/ USA: <a href="mailto:claude.gelinas@riotinto.com">claude.gelinas@riotinto.com</a>
Mexico, Central & South Ame.:<a href="mailto:candido.ruas@riotinto.com">candido.ruas@riotinto.com</a>
or <a href="mailto:claude.gelinas@riotinto.com">claude.gelinas@riotinto.com</a>
Europe, Middle East & India: <a href="mailto:philippe.francois@riotinto.com">philippe.francois@riotinto.com</a>
Asia Pacific: <a href="mailto:ray.quo@riotinto.com">ray.quo@riotinto.com</a>

## Rio Tinto and GEM Signed a 2 year Nickel Powder Supply Agreement



Greg Lavallee shaking hands with Mr Xu (Chairman of GEM)

Greg Lavallee, General Manager of Rio Tinto Metal Powders (also known as QMP) and Rio Tinto Procurement – Asia (Foster Lee, Yan Lan, and Allen Xie) attended SHENZHEN GEM HIGH-TECH CO., LTD (GEM) plant expansion project ceremony on November 1<sup>st</sup>, 2011. During the ceremony. Rio Tinto and GEM signed

a two year Nickel Powder supply agreement. In doing so, GEM maintains its long-term relationship with Rio Tinto.

RTMP has taken positive steps to diversify its supply base as a result of the Ni powder supply crisis of 2010.

## **Debottlenecking Projects at RTMP**

In the last bulletin, we announced that Rio Tinto Metal Powders (QMP) plans to invest \$ CAD 30M to increase plant capacity by 20% by the end of 2012.

Year to date, Rio Tinto Metal Powders (QMP) has invested \$CAD 8M on more than 20 projects, and has increased plant capacity by ~ 8%. We will complete the implementation of all debottlenecking projects by the end of 2012.

## PM-12 Conference & Exhibition in Mumbai, India – February 2-4, 2012



The Int'l Conference and Exhibition PM-12 organized by the Powder Metallurgy Association of India (PMAI) will be held

on 2-4 February 2012 in Mumbai, India.

RTMP is currently planning a brand new booth to welcome its visitors. Come and see us at the next PM-12 event in India. It will be a pleasure for us to meet with you.

RioTinto Metal Powders
A Committed Long Term Global
Business & Technical Partner